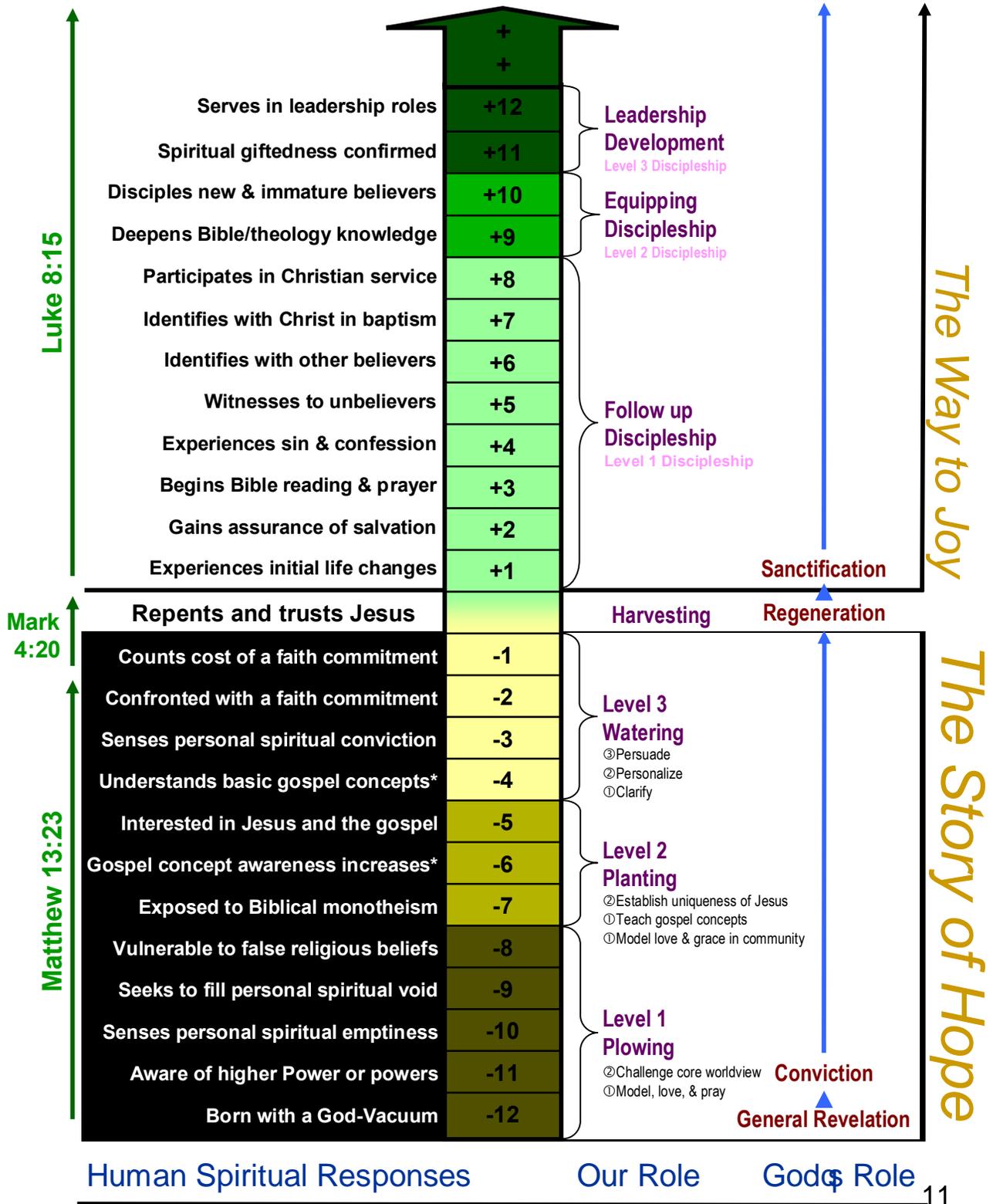


The Good Soil E&D Scale Conversion/Growth Process



*Basic gospel concepts = God, man, sin, death, Christ, cross, faith, & life.

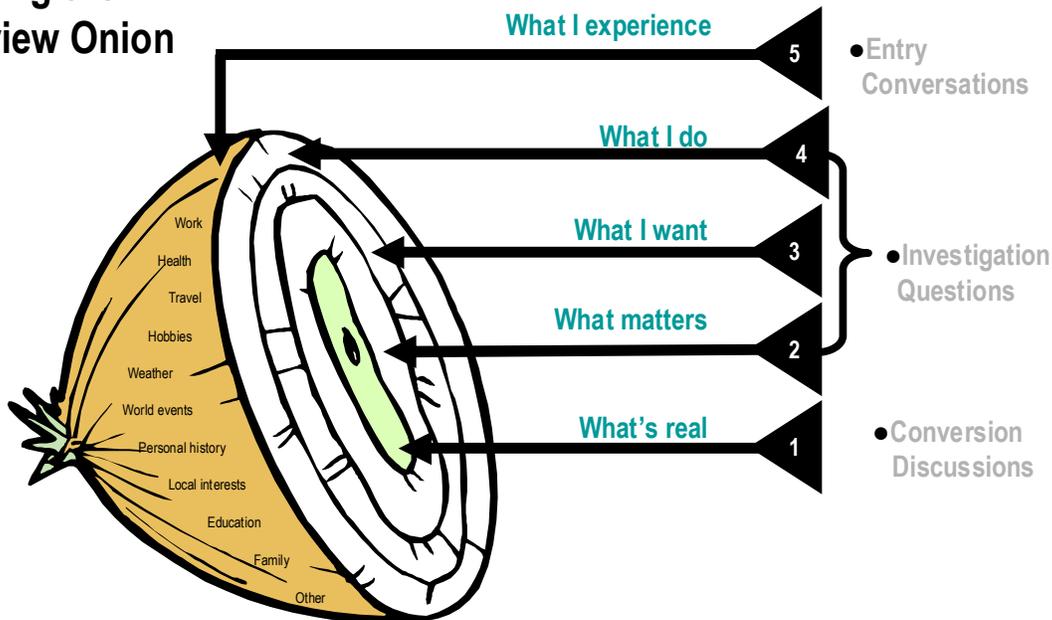
The original concept for this scale was created by Viggo Sogaard and later revised by James F. Engel and called the Engel Scale.

Contact names
Genuine respect & interest

Connect stories
Pain, pleasure, significance

Communicate your faith story
False beliefs, truth encounter, life change

Peeling the Worldview Onion



● **Entry Conversations:** [Work – Health – Travel – Hobbies – Weather – World Events – Personal History – Local Interests – Education – Family – Other]

Look for “entry points” into deeper worldview layers:

- Issues involving *personal* pain, pleasure or significance
- Religious symbols, statements of beliefs, values, and value-driven choices
- Observed behavior that reflect values & beliefs

● **Investigation Questions:**

Probe politely to discover core beliefs:

- Build without being argumentative
- Use and develop good, acceptable questions

So, what's your story? Where you're from... how you ended up here...

● **Conversion Discussions:**

- What main lessons about life did you learn from your parents?
- What are your greatest hopes for your children?
- What's some of the best advice you're ever received?
- If you could change anything in your life by just pushing a button what would it be?
- So, where are you on your “faith” journey to this point?

The conversion of core beliefs usually occurs progressively as the gospel exposes the weaknesses in an unbeliever's worldview. Repentance comes as false beliefs are conquered by the truths of the gospel.

